

sales agreements

Maximize customer lifetime value with every customer contract

Customer contracts shouldn't be a source of stress—but for sales teams, they often are. When faced with quantity commitments or custom pricing, sellers are bogged down by spreadsheets and manual processes. Active agreements, often representing the largest share of revenue, are overlooked—leading to margin leakage, missed opportunities, and inconsistent customer experiences.

introducing zilliant sales agreements

Active contracts deserve active attention. Sales Agreements helps sellers ditch the dangerous “set it and forget it” mindset to contracts before it costs them. Sellers can quickly negotiate, update, and finalize agreements while keeping data synced with their ERP. Sales Agreements become consistent and scalable—supporting smarter pricing, stronger selling, and greater agility in dynamic markets.

key benefits

- Boost efficiency with consistent, auditable processes for sales agreements
- Minimize margin leakage with fast and effective pricing checkpoints
- Increase cross-collaboration between revenue teams
- Connect data from pricing to invoicing



actionable pricing insights for every deal

Give sales teams direct access to key pricing indicators during the deal cycle. Turn complex pricing data into simple visual guidance that drives more revenue.



core features

- Model products, bundles, and configurations based on purchase commitments and unique contract terms
- Surface AI-powered price guidance at the line and deal level within the sales workflow
- Manage approved customer-specific prices and automate use for future orders and purchases
- Revise pricing agreements based on evolving business, market, and customer conditions
- Integrate natively to SAP VC, ECC, SSC, and S/4HANA via BAPI

The image shows a laptop screen displaying a web application for "Restaurant Orders 2024". The application has a sidebar with navigation icons and a top header with filters. The main content area displays a table with the following columns: Profile, Item, Product/Category, Price, Status, Quantity, and Total. The table lists various items with their respective prices and quantities.

Profile	Item	Product/Category	Price	Status	Quantity	Total
10	Appetizer: Cheese & Bread	10.00	10.00	Completed	10.00	10.00
10	Salad	8.00	8.00	Completed	10.00	80.00
10	Beverage	1.00	1.00	Completed	10,000.00	10.00
10	Dessert	0.00	0.00	Completed	100,000.00	0.00
10	Chocolate & Ice Cream, Apple	0.00	0.00	Completed	10,000.00	0.00
10	Wine	0.00	0.00	Completed	100,000.00	0.00
10	Spaghetti	0.00	0.00	Completed	100,000.00	0.00
10	Supper & Dinner	0.00	0.00	Completed	10,000.00	0.00
10	Dinner: Grilled Salmon	1.00	1.00	Completed	10,000.00	10.00
10	Dinner: Steak	0.00	0.00	Completed	100,000.00	0.00
10	Dinner: Fish & Chips	0.00	0.00	Completed	10,000.00	0.00

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our customers

