

STOP CHASING PRICE CHANGES AFTER THE FACT

maintain pricing control at market speed

Distributors operate at market speed, managing thousands of price lists, customer segments, and supplier-driven changes. When pricing lives in spreadsheets and disconnected systems, updates lag, exceptions multiply, and confidence in published prices erodes. Inconsistent price execution turns margin leakage and customer inconsistency into systemic risk. **Zilliant Pricing Plus helps distributors maintain pricing control while responding to market change.**

introducing Zilliant Pricing Plus for distribution

Pricing Plus centralizes price list and matrix management so distributors can publish prices quickly, apply changes consistently, and reduce manual intervention across the organization.

It enables pricing teams to move at the pace of the market without sacrificing control.



Manage price lists and matrices at scale from a single system



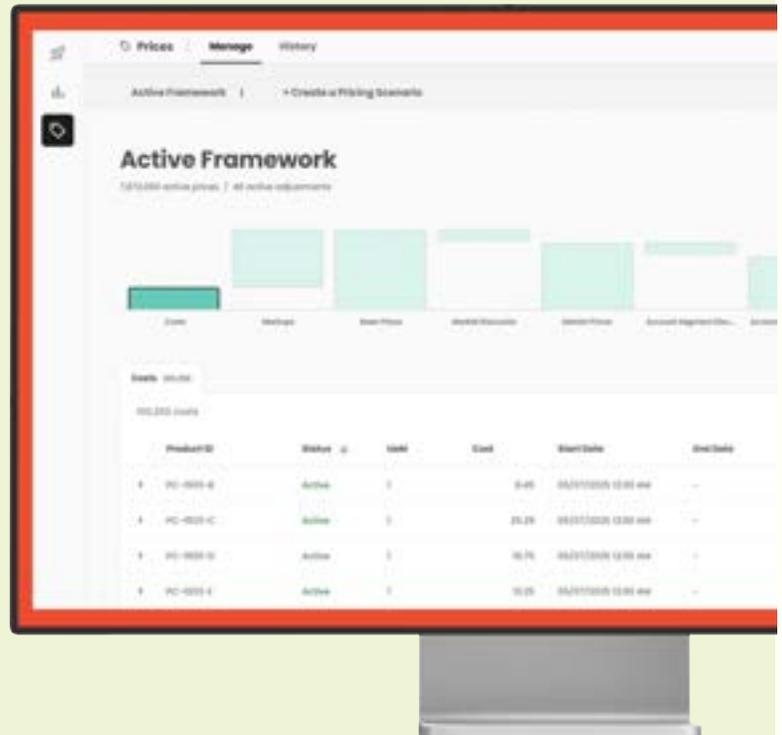
Accelerate supplier cost pass-throughs and market updates



Reduce overrides and exceptions through clearer pricing logic



Ensure published prices are the prices sales actually use



proven pricing control in 180 days

DAY 30

simplify and align

Centralize pricing logic and retire fragmented spreadsheets. Define pricing structures that reflect customer segments and product categories.

DAY 90

increase speed

Run multiple draft scenarios to validate changes before publishing. Shorten pricing cycles and improve responsiveness to supplier and market movement.

DAY 180

drive consistency

Establish a repeatable pricing cadence supported by audit trails and shared KPIs. Increase confidence in price execution across sales and customer-facing teams.

core capabilities

- 01 scalable price list and matrix management**
Know prices can be updated and enforced consistently at scale
- 02 scenario workflows for faster, safer price changes**
Approve changes with confidence before they hit customers
- 03 KPI tracking to monitor adoption & exceptions**
See where pricing breaks down and intervene quickly
- 04 governance controls to reduce overrides and rework**
Enforce pricing discipline without slowing the business
- 05 Integration with ERP, CRM, & quoting systems**
Trust that published prices match sales execution

used by leading distributors to improve pricing speed, consistency, and execution across the business.

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our customers

