

the agreement is signed. your margin risk is not.

Zilliant Deal Manager

Deal Manager keeps negotiated agreements aligned to pricing guidance from negotiation through renewal, so teams can execute consistently and protect margin at scale.

Pricing can drift after the quote is approved.

Reps lack context during negotiations, approvals slow down, and margin leakage goes unnoticed until renewal.

- ➔ **Keep negotiations moving**
Grade-based guidance and approval routing reduce unnecessary approval delays.
- ➔ **Protect margin before and after signature**
Flag agreements outside approved ranges and identify drift before it becomes embedded.
- ➔ **Extend governance across the agreement lifecycle**
Connect negotiated terms to the pricing guidance set in Zilliant Price Manager™, from quote through renewal.

Bring pricing guidance into every agreement. From negotiation through renewal.

Works alongside the tools your teams use to create quotes

Connects with Zilliant Price Manager and Zilliant Price IQ® for consistent pricing execution



Agreements remain visible from signature through renewal, with drift automatically flagged.

Supports complex, high-volume agreements across regions

See how Deal Manager brings control to every agreement. [➔](#)