

STOP MANAGING PRICING IN SPREADSHEETS

bring discipline and defensibility to manufacturing pricing

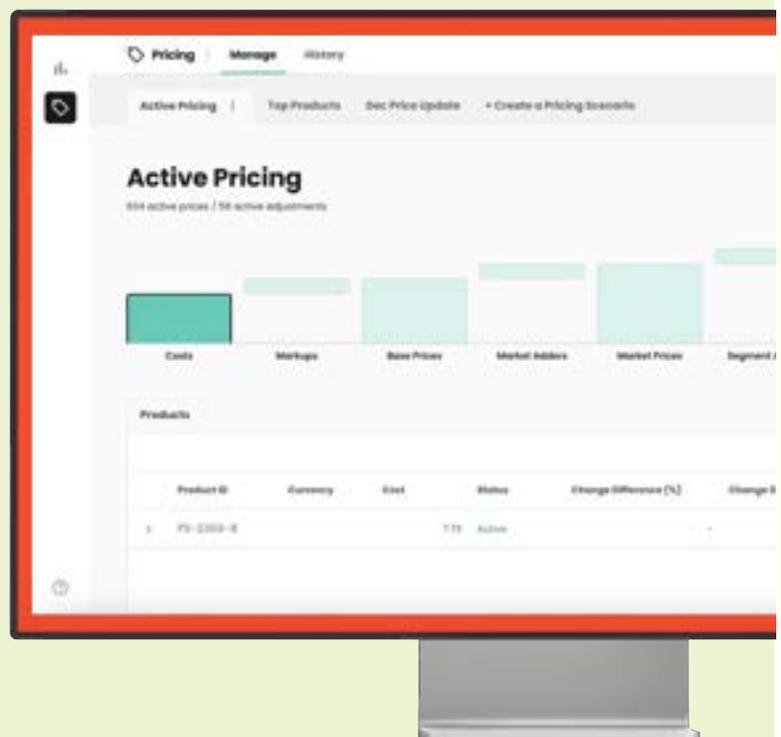
Manufacturers operate in SKU-dense, cost-volatile environments where pricing decisions must be accurate, repeatable, and defensible. Yet pricing is often managed through disconnected spreadsheets, manual workflows, and ERP workarounds that introduce risk, delay, and inconsistency. When pricing decisions can't be governed or defended at scale, margin leakage and execution risk become systemic.

Zilliant Pricing Plus helps manufacturers replace fragmented pricing processes with governed, scalable pricing operations that stand up to scrutiny and scale.

introducing Zilliant Pricing Plus for manufacturing

Pricing Plus provides a centralized pricing framework designed for complex manufacturing environments. It enables pricing teams to publish prices with confidence, respond faster to cost changes, and maintain consistency across products, regions, and channels without relying on manual intervention.

-  **Establish governed pricing structures that align strategy with execution**
-  **Standardize pricing waterfalls across SKUs, plants, and markets**
-  **Respond to cost and market changes without reworking spreadsheets**
-  **Reduce dependency on tribal knowledge and manual pricing effort**



proven pricing control in 180 days

DAY 30

establish control

Define pricing waterfalls using templates that reflect your manufacturing complexity. Retire key spreadsheets and create visibility into how prices are set and approved.

DAY 90

operate with confidence

Test and compare draft pricing scenarios before publishing. Shorten cycle times for cost passthroughs and improve coordination between pricing, finance, and commercial teams.

DAY 180

reinforce consistency

Create a repeatable pricing rhythm supported by audit trails, role-based controls, and shared KPIs. Increase confidence in published prices and reduce downstream overrides.

core capabilities

- 01 centralized pricing waterfalls built for SKU-scale environments**
Know pricing logic is applied consistently across the business
- 02 scenario modeling to validate impact before prices go live**
Approve pricing changes with confidence before they hit customers
- 03 KPI visibility to monitor pricing outcomes and adherence**
See where pricing execution breaks down and intervene early
- 04 governance controls including approvals and auditability**
Enforce pricing discipline without slowing the business
- 05 integration with ERP, CRM, and downstream systems**
Trust that published prices match execution across the enterprise

Trusted by leading manufacturers to bring discipline, clarity, and consistency to pricing operations.

[visit zilliant.com](https://www.zilliant.com)

our customers

